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Jefferies: October Used Business Jet Inventories Down 7% Year-Over-Year

Jeremy Kariuki October 21, 2025



Business jets on display at Henderson Executive Airport during NBAA-BACE 2025 in Las Vegas, Nevada.

Credit: Jeremy Kariuki / Aviation Week

Pre-owned business jet inventories in October experienced a 7% decrease year-over-year, representing 4.8% of the total active fleet, according to a report by Jefferies. Average list prices rose 2% compared to 2024, but were flat month-over-month, the report says.

In October, a total of 1,205 used business jets were available for sale, Jefferies says, down 7% from 2024, but up 5% over the past six months and flat sequentially. For jets less than seven years out of production, inventories were down 1% year-over-year and up 2% month-over-month. These newer jets accounted for 3.6% of the active fleet available for sale.

Much like September 2025, October's overall decrease in used jets for sale was driven by the light jet segment, down 13%. In similar fashion, used midsize jet inventories decreased by 5% year-over-year. However, used heavy jet inventories saw an increase of 3% year-over-year.

Inventories for used Bombardier jets fell 11% to 58 units, representing 3.1% of the fleet. Pricing for used Bombardier jets also declined 11% since 2024, down 1% month-over-month.

Pre-owned Cessna business jet inventories fell 6% year-over-year with 77 units for sale, representing 3.5% of the active fleet. Average list prices rose 15% since 2024 and increased 2% sequentially.

Inventories for pre-owned Dassault jets saw a 25% increase year-over-year with 30 units for sale, representing 5.6% of the active fleet. Pricing decreased 1% year-over-year.



Used inventories for Embraer business jets decreased 15% year-over-year at 33 units, representing 3.3% of the fleet. Pricing for used Embraer jets fell 1% since 2024.

Inventories of pre-owned Gulfstream jets, meanwhile, rose 13% year-over-year to 69 units, representing 3.7% of the fleet. Pricing for used Gulfstream jets rose 10%, down 1% month-over-month.

JEFFERIES